



# Operational Sales Coordinator

Navadan is excellent at our core business which is to make the lives of commercial ship operators easier. We make their lives easier through advisory and sales of cleaning and maintenance products for tankers and dry bulk vessels. We are looking for an **Operational Sales Coordinator** to join the team.

## Who are we?

Navadan is a global supplier of equipment and cleaning agents within product tankers- and dry bulk vessels.

Today, we are a small company of 16 people, where our CEO, Peter Krogh, is also the owner. We have an informal work environment, including an office dog. Good ideas are encouraged, and we listen! Our size and flat hierarchy enable us to change fast.

We all share a passion for shipping. We bring value by assisting operators with a successful cleaning operation and approval for the next cargo. **The right candidate has a team player attitude, good coordination skills, and shipping passion.**

## Who are you?

We are looking for an Operational Sales Coordinator to join our operational sales team in their primary function. We are passionate about shipping, and so is the ideal candidate. **Your background could be in vessel operations, logistics, or experience from a shipping agency.** Sound business understanding is essential in the position where you will work with both suppliers and customers. You are part of a strong team in this position and must be a team player.

Specific tasks are:

- Communication with customers, including sending quotes
- Coordination with suppliers globally
- Coordination of global logistics
- Registration in our CRM system SuperOffice
- Getting delivery confirmations from agents

This list is not exhaustive, and for the right candidate, there will be possibilities to develop the position further. The right candidate is a fast learner who can assist with new assignments as we develop the company.

The work we do must not delay vessels if at all possible to avoid, and it is essential to understand in the position of Operational Sales Coordinator.

## Practical information

The position is full-time.

It is essential that you speak, read, and write both Danish and English on a high level.

We offer a lot of flexibility in working hours. Your primary place of work will be our office in Taastrup, with a possibility to work from home a few days per week. Occasionally we need to rely on employees outside regular hours to ensure that we do not delay our customer's day-to-day operations.

If you have additional questions about the position, you are welcome to contact COO Benjamin Juel Kierkegaard by phone: +45 2020 6575 or email [bjk@navadan.com](mailto:bjk@navadan.com). We encourage you to apply to [job@navadan.com](mailto:job@navadan.com) as soon as possible as we continuously conduct interviews.