



## CTS Proposal Manager

***Join an international drug development consultancy and contribute with strategic advice and operational support to clients based in Europe, the US and Asia.***

*At KLIFO, you'll be part of a highly specialised team of experts who value workplace flexibility and collaborate to help our life-science clients across different therapeutic areas realise their unique projects.*

### **Become part of an experienced and dedicated team**

Clinical Trial Supply (CTS) is a fast growing area with a great variety of ambitious projects and exciting clients within Pharma in Biotech. As a CTS Proposal Manager you will be part of a dedicated proposal team adding unique and highly valued competencies to the proposal process in CTS, supporting and underlining our professional cooperation with present and future clients in all parts of the world.

Our Proposal Managers work closely together with all parts of the organisation and represents the anchor of our client dialogue both in initial phases and as support throughout the client-life-cycle.

### **In the role as Proposal Manager, you'll contribute by:**

- Preparing quotes based on client request for proposals
- Understanding client supply needs in the request for proposal phase
- Preparing contracts for new projects
- Handover of projects to Clinical Supply Managers for execution
- Updating quotes and preparing change orders during the project execution phase
- Participating in meetings with clients
- Working closely with internal stakeholders in Clinical Trial Supply Solutions and KLIFO Finance
- Driving the development of processes in Proposal Management

### **Your background and qualifications**

- Experienced in GMP/GDP
- Knowledge about Clinical Trial Supply
- Positive and proactive approach
- Ability to work independently and hands on with multiple tasks under ambitious timelines
- Communication skills fluent in Danish and English

#### **Location**

Glostrup, Denmark

#### **Employment**

Full Time

#### **Deadline for application**

22. April 2024

#### **Contact**

Christina Vinum  
Vice President  
+45 44 222 960

[Christina.vinum@klifo.com](mailto:Christina.vinum@klifo.com)

#### **About KLIFO**

- 150+ employees
- Offices in Denmark, Sweden, Germany and The Netherlands
- Headquarter in Glostrup, Denmark

KLIFO is a leading North-European drug development consultancy with significant experience in partnering with biotech and pharmaceutical companies.

We provide end to end solutions and support our clients with strategic advice and operational support across therapeutic areas and disciplines.

Furthermore, you:

Possess a collaborative mind-set and work in a structured way with an eye for detail. You enjoy working conscientiously, and you are not afraid to take on responsibility. You are eager to share your knowledge and thrive in a client-focused and supportive role. You are diplomatic and accommodating, and you can motivate and communicate your points of view on all levels of the organisation.

### Why join KLIFO?

- Join an organisation where we value people and their expertise as the greatest asset
- Enter a flexible workplace with a culture based on trust, transparency and respect
- Work with some of the most experienced and dedicated colleagues in the life-science industry
- Contribute with your expertise across different therapeutic areas
- Develop tailor-made solutions based on cross-disciplinary collaboration
- Cultivate successful relationships with our clients
- Be part of an organisation that sees knowledge-sharing as the road to success

### Share your application

Share your application with us at [job@klifo.com](mailto:job@klifo.com) marked Proposal Manager no later than 22. April 2024. Kindly state how you heard about this position. Interviews will be carried out continuously.

If you have questions about the position, please reach out to Christina Vinum, Vice President CTS at [Christina.vinum@klifo.com](mailto:Christina.vinum@klifo.com) for more information.

KLIFO processes your application and all related personal data exclusively for the specific hiring process. Your data is processed as confidential information, cf. the current data protection law (GDPR). For information on KLIFO's processing of personal information see <https://klifo.com/disclaimer-privacy-policy/>.