

## Portfolio Manager/Sales Trader

### ABOUT

Danish Bio Commodities A/S (DBC) is one of the pioneers in the Danish Biomethane industry – an industry that already supplies 40% of the total Danish gas consumption and that is on track to reach 100% before 2030. DBC invests in and develops biomethane production. DBC trades, handles and optimizes the portfolio of biomethane and related Guarantees of Origin (GO) and also engages in related technologies such as PtX, Pyrolysis and CCS/CCUS.

We have since 2020 grown to 25 employees in two locations and handle a portfolio of 9 biomethane production plants. We trade biomethane in 5 different countries.

### THE POSITION

Would you like to become part of the green energy transition and join a green company in rapid growth? Then you might be one of our new Portfolio Manager/Sales Traders.

As Portfolio Manager/Sales Trader in DBC you will become part of a fast-growing company within sustainable energy. You will be working from the Lyngby office (DTU) in a multinational team characterized by high professionalism and an informal work environment that focuses primarily on selling biomethane and GO's in EU-markets, as well as other Carbon Emission certificates.

Your responsibility will be to manage our rapidly increasing biomethane GO's (certificates) portfolio. You will both be involved in the sales process of the GO's, in gathering market intelligence, writing invest decision papers, as well as in contract negotiations. The biomethane certificate market is developing and growing at a rapid pace and you will play a major role in developing DBC as a front runner in this market. Depending on your experience you can both take a senior role or a more junior role in the team.

### Primary tasks:

- Portfolio Management/Sales/Trading of our rapidly increasing biomethane certificate portfolio
- Gathering market intelligence from market participants and industry media
- Contract negotiation with certificate buyers
- Develop decision making material for internal teams
- Educate and update organization and our biomethane plants on the market development and market expectations.

### Your profile:

- At least two years' experience in Portfolio Management/Sales/Trading/Research within Energy markets. It would be an extra benefit if you have experience from Biomethane, Gas and Biofuels markets
- Experience with Risk Management and Hedging strategies
- Fluent in English and preferably also in Danish/Swedish and German
- Structured with an analytical and quality-oriented mindset
- Strong Excel/Power Point skills
- Interested in sustainable energy
- Team player, but should be able to take ownership of your own tasks as well
- Service-minded and prepared to deliver with short deadlines at times

- As we operate in an ever-changing market, it would also be ideal if you are adaptable and thrive in a dynamic environment
- Strong drive and a willingness to learn about new markets, new legislation and new products.

## WE OFFER

By starting in DBC you get the opportunity to be part of the renewable energy transition. You will work with a highly ambitious, professional, and engaged team with a flat hierarchy and diverse professional backgrounds. Our culture is informal, entrepreneurial and we have high ethical standards.

A competitive salary with flexible working hours, and possibility to work from home 1-2 days per week.

Location: DTU Science Park, Kongens Lyngby (Greater Copenhagen), Denmark.

Travel activity: 2-5 days per month.

Job type & start time: Full-time - ASAP.

Deadline: 10.04.2024. We will be screening candidates on an ongoing basis, so make sure to submit your application together with your CV ASAP to [jeff@danishbiocom.dk](mailto:jeff@danishbiocom.dk).

For further information please contact Vice Director Jeff Saul, +45 20 20 10 32.

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Danish Bio Commodities is owned by Jysk Energi, Vestjyllands Andel, Hedeselskabet and Langfristet ErhvervsFinansiering.

Together with Jysk Energi, DBC sells biogas and GO's. DBC's ambition is, in close co-operation with the biogas plants to develop a transparent, sustainable market for trading green certificates. Furthermore, it is the ambition to expand the usage of biomethane amongst European companies and satisfy their energy needs with products from the Danish biogas manufacturers.

Read more on [www.danishbiocom.dk](http://www.danishbiocom.dk)